

EASTERN ECONOMIC CORRIDOR THE PRIME GATEWAY TO ASIA

Ideas | People | Trust



Eastern Economic Corridor: The Prime Gateway to Asia



Background and Strategic Vision



The goal of Thailand's development toward the "Thailand 4.0" era has led to the Eastern Economic Corridor (EEC) project in three provinces: **Rayong, Chonburi, and Chachoengsao**. It is a major transformation of the Eastern Seaboard changing it from an agricultural society to an industrial region, a large investment area under eight development plans:

- Base Area Structure Development Action Plan;
- Targeted Industry Development Action Plan;
- Human Resource Development, Education, Research, and Technology Action Plan;
- Tourism Development and Promotion Action Plan;
- New Urban and Community Development Action Plan;
- Business Center and Financial Center Development Action Plan;
- Action Plan for Public Relations and Process for the Public's Participation in the Project;
- Agriculture, Irrigation and Environment Action Plan.

Background and Strategic Vision

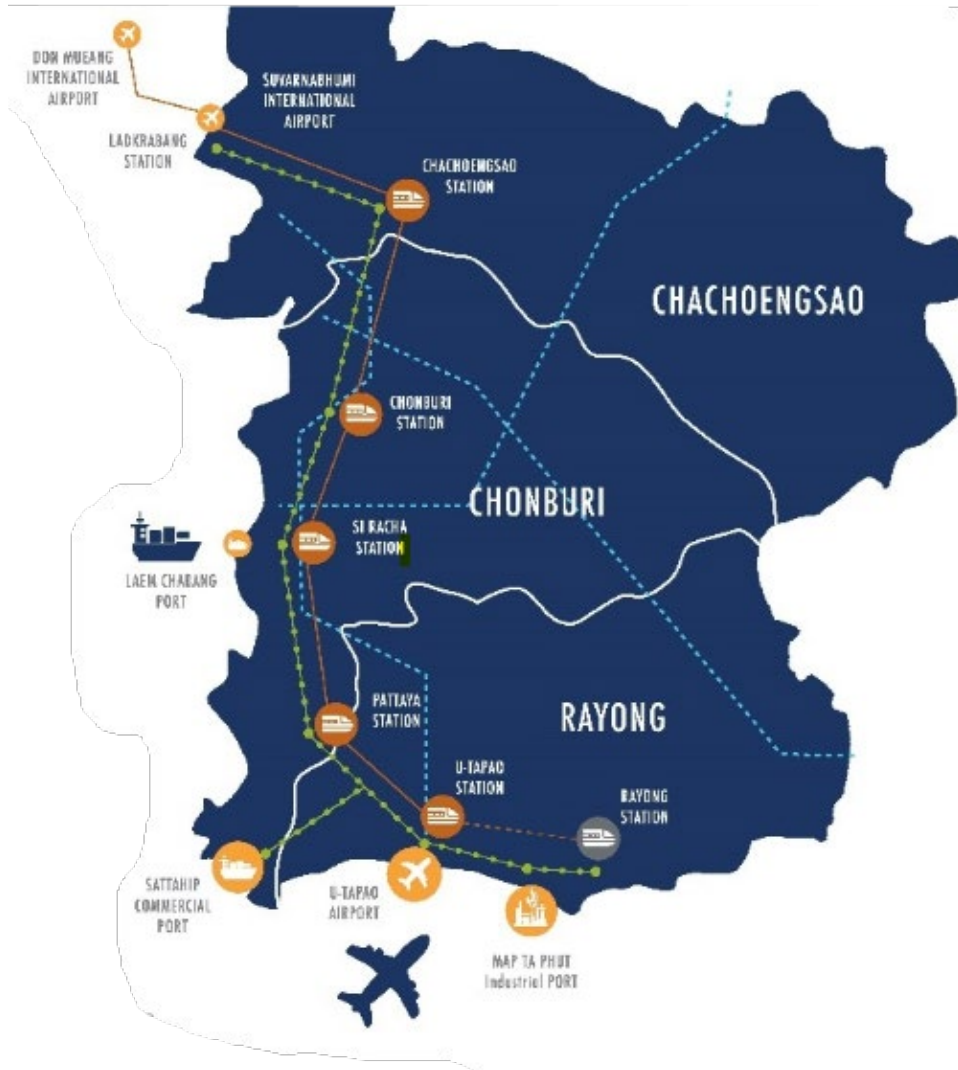
Industries that will benefit from the EEC

The EEC is expected to benefit a wide range of industries, including:

- **Manufacturers:** Core industrial producers who will benefit from improved infrastructure and investment incentives.
- **SMEs (Small and Medium Enterprises):** Especially those involved in supply chains and value-added services.
- **Traders, Dealers, and Suppliers:** Who will gain from enhanced logistics and market access.
- **Startups:** Particularly those in tech, innovation, and digital services, which align with Thailand's move toward a knowledge-based economy.



Background and Strategic Vision



What is the EEC?

The Eastern Economic Corridor (EEC) is one of Thailand's flagship economic development initiatives focus on area-based development to enhance competitiveness and attract investment.

- Part of the Thailand 4.0 strategy
- Aimed at transforming the country into an innovation-driven economy
- Builds upon the Eastern Seaboard development success

Three key provinces:

Chonburi - major industrial estates, U-Tapao airport expansion.

Rayong - automotive, petrochemical and energy cluster.

Chachoengsao - logistics and emerging industrial zones.

These areas are being prioritized as pilot zones for the EEC due to their strategic importance and existing industrial strength.

Background and Strategic Vision

EEC Investment Surge: The Shift to EV, Digital, and Green Tech

Data: Foreign Investment in Thailand's EEC (Jan 2024 - Early 2025)

I. Key Data Snapshot (Top 3 Investors)

Rank	Investor	Volume & Value	Key Sector Association
1	Japan	86 Investors, B16.2 Baht	Automotive Supply Chain, Smart Electronics, Automation
2	China	59 Investors, B8.0 Baht	EV Manufacturing (e.g., BYD), Industrial Machinery
3	Singapore	10 Investors, B5.93 Baht	Digital Infrastructure, Data Centers, Advanced Engineering

II. Core Sector Landscape

Sector	Driving Force	Key Activity
EV & Auto	Japan, China	Transitioning from traditional auto to EV plants and battery component manufacturing.
Digital & Data	Singapore, Hong Kong	Building crucial data centers and logistics hubs to support the digital economy.
Future Focus (R&D)	S. Korea, USA	Targeting Green Tech, Semiconductors, and R&D-driven, high-value industries.

III. Strategic Takeaway: Future-Proofing the EEC

- **Asia is the Engine:** Investment remains dominated by major Asian economies, rapidly modernizing the industrial base.
- **Infrastructure Build-Out:** Significant capital is focused on laying the digital and physical foundations (logistics, EV charging, data centers).
- **High-Value Pivot:** The growing presence of R&D and Green Tech investors signals a strategic shift toward sustainable, high-value, and innovation-led growth.

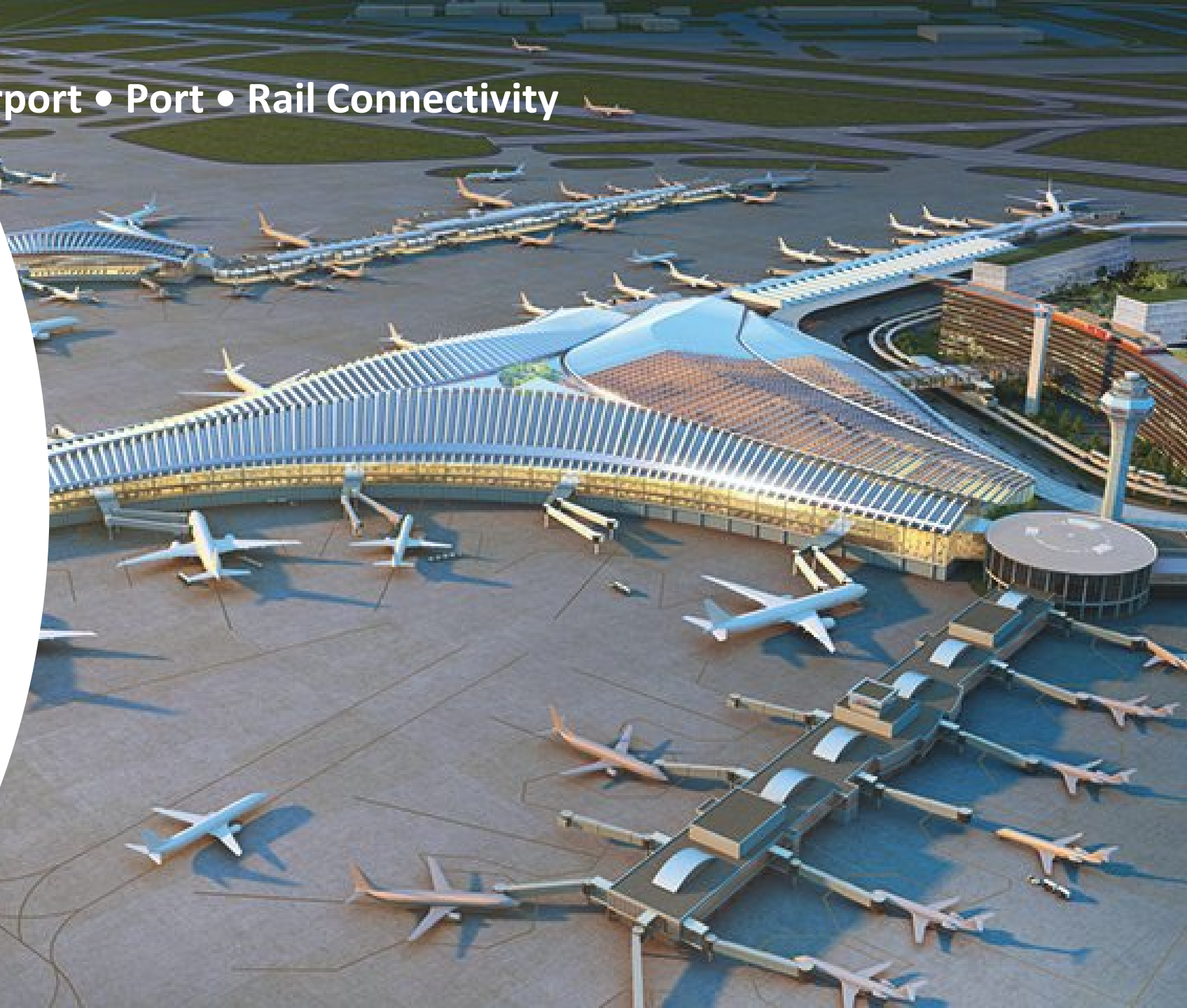
EEC Industrial Landscape: Zones and Key Estates



EEC Industrial Landscape: Airport • Port • Rail Connectivity

1. Airport Infrastructure

- U-Tapao International Airport (UTP)
 - Developing into an aerotropolis supporting logistics, MRO, cargo, and passenger hubs
 - Capacity expansion targeting 60 million passengers/year
 - Connected to high-speed rail and EEC smart city zones
- Aviation MRO Hub
 - Joint ventures supporting aircraft maintenance, repair & overhaul
 - Strategic for aerospace and advanced manufacturing industries



2. Deep-Sea Port Development

- Laem Chabang Port (Phase 3)
 - Thailand's largest port; expansion to support 18 million TEU capacity
 - Automated container terminal & smart logistics systems
 - Key gateway for automotive, electronics, petrochemicals
- Map Ta Phut Port
 - Specialized in LNG, petrochemical products, liquid bulk
 - Supports Eastern Seaboard's heavy industries
- Sattahip Commercial Port
 - Supports cruise tourism and strategic logistics



3. Rail Connectivity

- High-Speed Rail (Bangkok - U-Tapao)
 - Links 3 Airports: Don Mueang - Suvarnabhumi - U-Tapao
 - Reduces travel time Bangkok-U-Tapao to ~45 minutes
 - Integrates with industrial estates and logistics zones
- Double-Track Railway Network
 - Enhances freight movement to ports
 - Reduces logistics costs for manufacturing supply chains



EEC Promoted Zones: Information about freezone areas in EEC

A Closer Look at the EEC

Free Zone

Is a designated area established for the purpose of granting customs and duty benefits to support industrial, commercial, or other activities beneficial to the national economy.

a Free Zone must obtain a license from the Director-General of the Customs Department.

Tax and Customs benefits in a Free Zone

1. The following import duty exemptions apply to goods brought into the Kingdom for entry into a Free Zone:
 - Machinery, equipment, tools, and appliances, including components essential to business operations. This also covers materials used in the construction, assembly, or installation of factories or buildings within the Free Zone.
 - Goods imported for use in industrial, commercial, or other activities that benefit the national economy.
 - Goods transferred from another Free Zone.
2. Goods released from a Free Zone for export outside the Kingdom are also exempt from export duties.
3. In cases where the law provides for duty exemption or refund upon export, if such goods are brought into a Free Zone, they shall be deemed exported at the time of entry into the Free Zone and therefore qualify for the applicable exemption or refund.
4. Goods imported into the Kingdom or sourced domestically and brought into a Free Zone for processing, mixing, assembling, packaging, or other operations for the purpose of export shall be exempt from laws governing import controls, export restrictions, possession, or usage regulations, provided that the Free Zone operator is located in one of the following areas:
 - Free Zones located at Don Mueang Airport, Suvarnabhumi Airport, and U-Tapao Airport
 - Free Zones established within Special Economic Development Zones
 - Free Zones established within the Eastern Economic Corridor (EEC)

EEC Promoted Zones: Information about freezone areas in EEC

A Closer Look at the EEC

Qualifications of Free Zone License Applicants

Qualification	Applicant for License to Establish a Free Zone	Applicant for License to Operate in a Free Zone
Type of Entity	<ul style="list-style-type: none"> - State Enterprise - Company Limited - Public Company Limited 	<ul style="list-style-type: none"> - Juristic Person (i.e. Company Limited)
Registered Capital	<p>Company limited or public company limited</p> <ul style="list-style-type: none"> - Registered capital already paid up not less than THB 60 million <p>Exception</p> <ul style="list-style-type: none"> - If operating in a special economic zone or specific government project areas (e.g., Eastern Economic Corridor - EEC), only THB 10 million paid-up capital is required 	<p>Company limited or public company limited</p> <ul style="list-style-type: none"> - Registered capital already paid up not less than THB 5 million <p>Exception</p> <ul style="list-style-type: none"> - If operating in a special economic zone or specific government project areas (e.g., EEC), only THB 1 million paid-up capital is required
Location of Operation	Must have ownership rights or legal rights of possession , and management rights over the premises	Must have ownership rights, legal rights of possession , and have obtained approval to operate within an approved Free Zone
Financial Base / Prohibited Characteristics	<ul style="list-style-type: none"> ✓ Must have a sound financial base ✗ Must not have had a license revoked ✗ Must not have been previously rejected for a license in the same location ✗ Must not have had the license revoked in the past year due to prohibited behaviour 	<ul style="list-style-type: none"> ✓ Must have a sound financial base ✗ Must not have had a license revoked ✗ Must not have been previously rejected for a license in the same location ✗ Must not have had the license revoked in the past year due to prohibited behaviour

EEC Promoted Zones: Location, Area and Distance

A Closer Look at the EEC

No.	Industrial Estate Name	Location	Total Area (Rai)	Distance From (KM)			
				Suvarnabhumi Airport	Laem Chabang Deep Sea Port	Map Ta Phut Deep Sea Port	U-Tapao Airport
1.	WHA Eastern Seaboard I.E. 4	Rayong	2,443	138	51	38	49
2.	Smart Park Industrial Estate	Rayong	1,466	151	54	11	20
3.	CPGC Industrial Estate	Rayong	3,068	145	60	20	35
4.	TFD Industrial Estate (2nd Project)	Chachoengsao	833	40	69	126	114
5.	Yamato Industries Industrial Estate	Chonburi	483	115	70	75	95
6.	Pinthong Industrial Estate	Chonburi	1,352	91	17	68	57
7.	Pinthong Industrial Estate (Laem Chabang)	Chonburi	1,021	98	19	72	61
8.	Pinthong Industrial Estate (3rd Project)	Chonburi	1,547	99	22	76	64
9.	Pinthong Industrial Estate (4th Project)	Chonburi	654	97	20	68	62
10.	Pinthong Industrial Estate (5th Project)	Chonburi	1,450	100	33	69	60
11.	Amata City Chonburi Industrial Estate	Chonburi	15,567	42	46	96	97
12.	Amata City Chonburi (2nd Project)	Chonburi	6,100	50	45	92	95
13.	Amata City Rayong Industrial Estate	Rayong	16,895	99	27	48	60
14.	WHA Rayong Industrial Estate 36	Rayong	1,281	130	52	35	43

Source: List Of Promoted Zones for Targeted Industries by EEC, Locations and Areas by IEAT, Distance by Google Map.

EEC Promoted Zones: Location, Area and Distance

A Closer Look at the EEC

No.	Industrial Estate Name	Location	Total Area (Rai)	Distance From (KM)			
				Suvarnabhumi Airport	Laem Chabang Deep Sea Port	Map Ta Phut Deep Sea Port	U-Tapao Airport
15.	WHA Eastern Industrial Estate Map Ta Phut	Rayong	3,747	150	59	7	22
16.	Eastern Seaboard Industrial Estate Rayong	Rayong	8,984	120	37	50	56
17.	WHA Eastern Seaboard I.E. 1	Rayong	8,003	138	39	58	59
18.	WHA Eastern Seaboard I.E. 3	Chonburi	2,202	109	53	66	72
19.	WHA Chonburi Industrial Estate 1	Chonburi	3,482	108	27	62	50
20.	WHA Chonburi Industrial Estate 2	Chonburi	3,867	105	31	68	55
21.	WHA Eastern Seaboard I.E. 2	Chonburi	3,649	96	42	74	62
22.	Rojana Laem Chabang Industrial Estate	Chonburi	943	100	15	60	48
23.	Rojana Nong Yai Industrial Estate	Chonburi	2,300	105	64	80	83
24.	Asia Clean Industrial Estate	Chonburi	1,294	104	65	97	85
25.	EGCO Rayong Industrial Estate	Rayong	621	140	52	13	29
26.	WHA Industrial Estate (Rayong)	Rayong	2,153	144	80	45	60
27.	Blue Tech City	Chachoengsao	1,181	42	76	126	60
28.	Apex Green Industrial Estate	Rayong	2,191	130	52	35	115

Source: List Of Promoted Zones for Targeted Industries by EEC, Locations and Areas by IEAT, Distance by Google Map.

Sustainability and Governance



Benefits of EEC for investment

High ROI in Emerging Industries

EEC offers strong ROI potential in sectors like biotechnology, manufacturing, robotics, and digital platforms, attracting innovative investments.

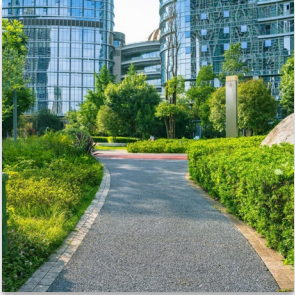
Skilled Labor and Infrastructure

Access to skilled workforce and advanced infrastructure, including industrial parks and logistics, supports efficient operations.

Government Incentives

Government incentives and support lower costs and simplify approval processes for businesses in the EEC.

Sustainability & Governance



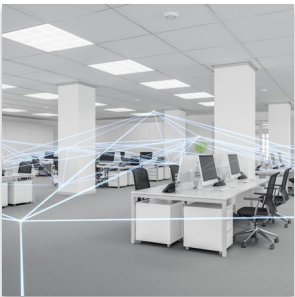
Environmental Sustainability

The EEC enforces ESG standards and green certifications to promote sustainable development and protect community welfare.



Advanced Urban Planning

Modern cities in the EEC feature advanced public utilities and amenities that enhance quality of life for residents.



Transparent Governance

Transparent governance facilitates efficient business regulation, fast-track approvals, and access to infrastructure.

Case Studies & Success Stories



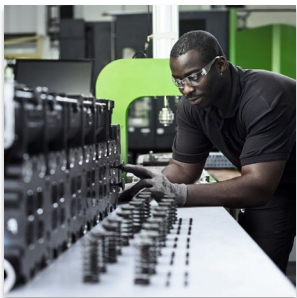
Electric Vehicle Assembly Expansion

BMW is growing its electric vehicle assembly operations in Rayong, showcasing investment in sustainable automotive manufacturing.



Aircraft Maintenance Partnership

Airbus and Thai Airways collaborate to establish an advanced maintenance, repair, and overhaul center at U-Tapao airport.



Electronics Manufacturing Growth

Japanese and Chinese electronics companies build manufacturing facilities to serve ASEAN and global markets within EEC.

Why Invest Now?



Strategic Advantages

Early investors gain prime land locations and stronger government support with attractive tax incentives.



Rapid Infrastructure Progress

Infrastructure is rapidly developing, enhancing connectivity and investment potential in the economic zone.



Opportune Timing

The current policy momentum creates ideal conditions for companies to expand and capitalize on growth opportunities.



Famous Tourism Destinations Eastern Economic Corridor

Discover the Highlights of Chachoengsao, Chonburi, and Rayong



Famous Tourism Destinations in the Eastern Economic Corridor (EEC)

Discover the Highlights of Chachoengsao, Chonburi, and Rayong



Wat Sothon Wararam Worawihan Chachoengsao

A revered temple enshrining Luang Pho Sothon. Famous for its elegant structure and strong spiritual importance among locals.

Source: Chachoengsao Provincial Public Relations Office

Famous Tourism Destinations in the Eastern Economic Corridor (EEC)

Discover the Highlights of Chachoengsao, Chonburi, and Rayong



Sanctuary of Truth Pattaya

Entirely built from teak wood, this temple blends art, philosophy, and religion, representing Thai craftsmanship and spiritual beliefs.

Source: Sayantan Kundu

Famous Tourism Destinations in the Eastern Economic Corridor (EEC)

Discover the Highlights of Chachoengsao, Chonburi, and Rayong



Pattaya Beach

A world-famous beach destination known for vibrant nightlife, water sports, and nearby islands. Ideal for both local and international visitors.

Source: Freepik

Famous Tourism Destinations in the Eastern Economic Corridor (EEC)

Discover the Highlights of Chachoengsao, Chonburi, and Rayong



Khao Chi Chan (Buddha Mountain)

A majestic Buddha image carved into a cliff, created using gold lines to honor King Rama IX.

Source: Niceley

Famous Tourism Destinations in the Eastern Economic Corridor (EEC)

Discover the Highlights of Chachoengsao, Chonburi, and Rayong



Ko Samet (Island)

Is famous for its clear waters, vibrant beach life, and proximity to Bangkok making it a top choice for weekend getaways and diving adventures.

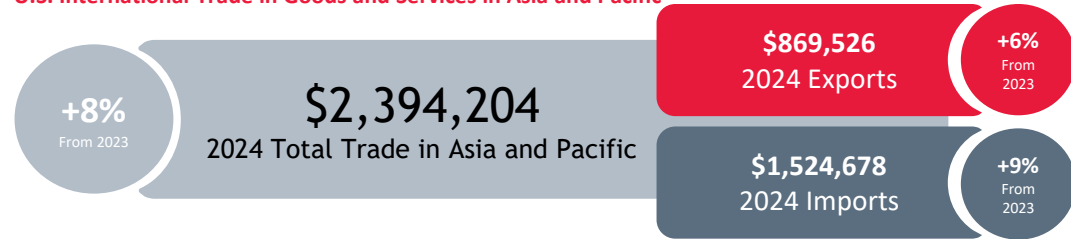
Source: Karnjana Karnjanatawe

Other Matters

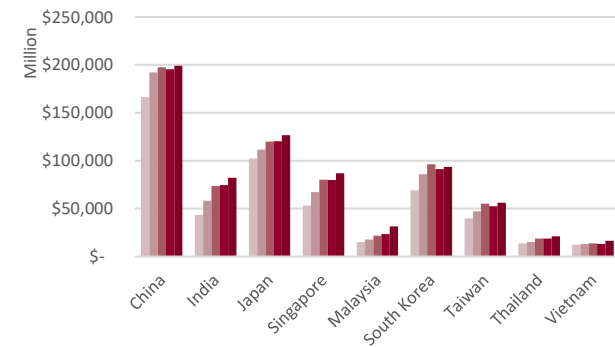
Impact of US-China trade war on Chinese investment trends

Impact of US economic policies under the Trump Administration is still highly uncertain

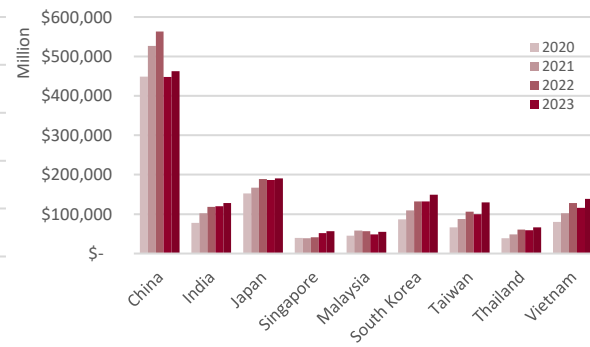
U.S. International Trade in Goods and Services in Asia and Pacific



U.S. export in Goods and Services



U.S. import in Goods and Services



Top 5 imports/exports (2024)

Us exports to China	Share of total	China exports to US	Share of total
Soybeans	9%	Smartphones	9%
Aircraft and engines	8%	Laptops	7%
Integrated circuits	4%	Batteries	3%
Pharmaceuticals	4%	Toys	2%
Petroleum	3%	Telecoms equipment	2%

Regulatory and legislative actions during Trump's presidency



Tax initiatives, including the continuation of several measures from the Tax Cuts and Jobs Act



Trade policy, like imposing a 60% tariff on Chinese imports and a 10% tariff on goods from other countries



Energy strategies, involving support for increased oil production



Other policies, including strict immigration controls

U.S. Tariffs list by country

	Share of US imports	Previous rate	Updated total
China	13.4%	34%	145%
European	18.5%	20%	10%
Thailand	1.9%	31%	10%
Vietnam	4.2%	46%	10%
Malaysia	1.6%	24%	10%
Singapore	1.3%	10%	10%
Cambodia	<1%	49%	10%

Source: Trade.gov, BBC (9 Apr 25),

Minimum wage - applicable in the Eastern Economic Corridor (EEC)

According to labor law, wages refer to the remuneration mutually agreed upon between an employer and an employee under an employment contract. This compensation is paid for work performed during regular working hours and may be calculated on an hourly, daily, weekly, or monthly basis, or based on the employee's output during such hours. Wages also include payments made by the employer to the employee for public holidays and leave days, provided the employee is entitled to such payments under labor protection laws.

The minimum wage rate is intended to protect general workers who are newly entering the labor market in the Year 2025, ensuring that they can maintain a reasonable standard of living .For worker who have been in the labor market for at least one-year , higher skills and improved labor productively.

The new rates range from THB 337 to THB 400 per day, depending on the province.



Minimum wage - applicable in the Eastern Economic Corridor (EEC)

The Cabinet officially approved and published in the Royal Gazette an increase to the daily minimum wage, which took immediate effect on 1 July 2025. has approved a minimum wage of THB 400 per day in the Capital ,4 Provinces and 1 District included Eastern Economic Corridor (EEC) areas.

- Bangkok
- Phuket
- Chachoengsao
- Chonburi
- Rayong
- Surat Thani (Ko Samui Municipality only)

This decision reflects the strong economic of these areas ,particularly in the tourism and industrial sectors ,which support high cost of living.

Minimum wage - applicable in the Eastern Economic Corridor (EEC)

Employees are entitled to receive wages not lower than the minimum wage. If no specific minimum wage is set for a particular area, the basic minimum wage will apply as the minimum wage for that area. Each province has different rates. The newest regulation on the minimum take effect from July 1, 2025.

Regardless of the province, the minimum daily wage has been set at **THB 400 per day** for the following business categories:

- ▶ **Hotels:** Hotel in category 2, 3, and 4 under the Hotel Act (excluding Category 1 non-service hotels which offer only accommodation with less than 50 guest rooms).
- ▶ **Entertainment Establishments:** Service establishments under the Entertainment Place Act, including nightclubs, pubs, bars, massage parlors, karaoke venues, and other venues selling food, alcohol, or beverages.



Minimum wage - applicable in the Eastern Economic Corridor (EEC)

The wage increase primarily impacts small and medium-sized enterprises (SMEs), leading to higher labour costs. Some small businesses may shut down and workers might shift from small enterprises to larger companies as the large companies have already covered the minimum wages for its corporate employees.

However, we would like to point out that the increase in minimum wages will be beneficial to the local employees who do not have much bargaining power against the companies. This will help them lead a more sustainable life against the increasing inflation.

Thailand's revised minimum wage structure reflects the need for businesses to remain competitive in an evolving labor market.

Compliance with the new wage rate is not only a legal obligation but also critical to maintaining employee trust and avoiding potential penalties or disputes.



Minimum wage - applicable in the Eastern Economic Corridor (EEC)

อัตราค่าจ้างขั้นต่ำ ปี 2568
มีผลใช้บังคับ ตั้งแต่วันที่ 1 กรกฎาคม 2568 เป็นต้นไป

กรุงเทพมหานคร กู้เก๋จ๊ะ จะเซ็งตรา ซลบุรี ระยอง สุราษฎร์ธานี (เฉพาะ อ.เกาะสมุย)
จังหวัดอื่น ๆ เฉพาะกลุ่มได้แก่ กลุ่มสถานบริการที่มีอาหาร สุรา หรือเครื่องดื่ม
จำหน่าย เช่น ไนต์คลับ ผับ บาร์ คาราโอเกะ และ กลุ่มกิจการโรงแรมประเภท 2 3 และ 4
ยกเว้นประเภท 1 ที่ให้บริการเฉพาะห้องพักและมีห้องพักไม่เกิน 50 ห้อง

380 บาท	เฉพาะ อ.เมืองเชียงใหม่ จ.เชียงใหม่ เฉพาะ อ.หาดใหญ่ จ.สงขลา	352 บาท	กาญจนบุรี ฉะเชิงเทรา เชียงราย ตาก นครพนม บุรีรัมย์ ประจวบคีรีขันธ์ พังงา พัทลุง ภูเก็ต สตูล นคร อุบลราชธานี สระแก้ว สงขลา (ยกเว้น อ.หาดใหญ่) สุราษฎร์ธานี (ยกเว้น อ.เกาะสมุย)
372 บาท	นครปฐม นครบุรี ภูเก็ต สมุทรปราการ สมุทรสาคร	351 บาท	ชุมพร เพชรบุรี สุรินทร์
359 บาท	นครราชสีมา	350 บาท	นครสวรรค์ อุทัยธานี ลำปาง
358 บาท	สมุทรสงคราม	349 บาท	กาฬสินธุ์ นครศรีธรรมราช บึงกาฬ เพชรบูรณ์ ร้อยเอ็ด
357 บาท	ขอนแก่น ราชบุรี พระนครศรีอยุธยา สระบุรี เชียงใหม่ (ยกเว้น อ.เมืองเชียงใหม่)	348 บาท	ชัยนาท ชัยภูมิ พิษณุโลก สิงห์บุรี อ่างทอง
356 บาท	ลพบุรี	347 บาท	กำแพงเพชร พิจิตร มหาสารคาม แม่ฮ่องสอน ระยอง ราชบุรี ลำปาง เลย ศรีสะเกษ สตูล สุโขทัยหนองบัวลำภู อำนาจเจริญ อุตรดิตถ์ อุดรธานี อุทัยธานี
355 บาท	นครนายก สุพรรณบุรี หนองคาย	345 บาท	ตรัง น่าน พะเยา ยโสธร
354 บาท	กระบี่ ตรัง	337 บาท	นราธิวาส ปัตตานี ยะลา

คณะรัฐมนตรี (ครม.) มีมติเห็นชอบประกาศคณะรัฐมนตรีการจ้างจ้าง เรื่อง อัตราค่าจ้างขั้นต่ำ (ฉบับที่ 14) ลงวันที่ 17 มิถุนายน 2568



Chachoengsao

Minimum wage
400 THB per day

From 350 to 400
(+14.3%)



Chonburi

Minimum wage
400 THB per day

From 361 to 400
(+10.8%)



Rayong

Minimum wage
400 THB per day

From 361 to 400
(+10.8%)



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- ▶ Frank is an advisory partner at BDO in Thailand. During his 30+ years professional career he has worked in multiple jurisdictions providing a wide range of investigatory services to both local and international clients across a number of different industry sectors.
- ▶ Frank qualified as a chartered accountant in Australia (CA ANZ) and is member of ARITA (Australian Restructuring Insolvency and Turnaround Association). He moved to Hong Kong in 1997 and subsequently moved to Thailand on the back of the 1997 financial crisis which has led to 20+ years in Asia focusing on risk advisory and forensic services.
- ▶ Since moving to Thailand in 1999 Frank has had regional roles and led projects / teams in most Asian countries as well as several European countries.

Particular areas of Franks expertise includes:

- ▶ Investigations including:
 - i. Anti Bribery / Anti Corruption investigations as required by UK and USA rules and regulations
 - ii. Customs fraud/bribery;
 - iii. Misappropriation / mis-use of funds / fraud investigations;
 - iv. Internal control reviews;
 - v. General investigations; and
 - vi. Labour matters
- ▶ Litigation / Arbitration Support: including document reviews, investigations, preparation of reports supporting financial claims; review of expert reports and preparation of counter arguments; mediation of contract breaches.
- ▶ Expert Witness: Court appearances as required
- ▶ Risk advisory services including internal controls assessment/compliance; supplier/third party on-boarding and compliance reviews; FCPA, ABAC, AML and regulatory review / training / implementation.
- ▶ Industry focus: hospitality, manufacturing, financial services



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MATTHEW CUTT

DEAL ADVISORY PARTNER

- ▶ Matthew is a Partner at BDO in Thailand with over 20 years' experience in transaction services, Mergers & Acquisitions, audit & assurance and financial reporting across three continents.
- ▶ Trained and qualified as a chartered accountant in the UK, Matthew then spent ten years with BDO in Western Australia where he became a partner in 2017.
- ▶ The last 5 ½ years of Matthew's career have been based in Thailand leading the firm's corporate finance practice and is also the firm's International Liaison Partner connecting BDO Thailand with offices throughout the globe to facilitate cross border business.
- ▶ Matthew has significant experience as a lead advisor in both buy side and sell side deal advisory focusing on mid size (>USD 100m) cross border transactions principally in Asia Pacific.
- ▶ Client-focused Matthew seeks to provide key business insights with a focus on closing a deal.
- ▶ Matthew has led multiple engagements over a fifteen-year period since arriving in the Asia Pacific region in Automotive, Transport and Logistics and Distribution so has deep expertise into the dynamics of these industries.
- ▶ Matthew is also a Board member and Treasurer of the Australian Thai Chamber of Commerce working closely to help members navigate the challenges of doing business in Thailand and in the region.

Services

- ▶ Financial due diligence
- ▶ Vendor due diligence
- ▶ Sell side lead advisory
- ▶ Capital raising
- ▶ Audit and assurance
- ▶ IFRS Advisory
- ▶ Financial modelling

Specialist Sectors

- ▶ Automotive
- ▶ Natural resources
- ▶ Oil and gas
- ▶ Transport and logistics
- ▶ Industrials
- ▶ Education
- ▶ Renewable energy

Qualifications & Affiliations

- ▶ Master of Mathematics "MMATH"
- ▶ Chartered Accountant Australia "CA Aus"
- ▶ Fellow Chartered Certified Accountant "FCCA"
- ▶ Registered Company Auditor Australia "RCA Aus"



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SUPACHANYA THONGPAN

PARTNER, AUDIT

- ▶ Supachanya (also known as Kwan) is a Partner with BDO in Thailand with over 20 years of experience in providing Assurance & Advisory services to local and international clients with major international accounting firms.
- ▶ In her previous professional role, she was responsible for providing audit services to locally listed entities, and in addition has provided both external and internal audit to companies seeking to be listed on the Thai Stock Exchange.
- ▶ In addition, she has provided a variety of advisory services including accounting advisory, special audits and investigations.
- ▶ She also has provided significant support in practice development matters including leading training, business development and quality control.

Services

- ▶ Audit and Assurance
- ▶ IFRS Advisory
- ▶ Initial Public Offerings (IPOs)

Specialist Sectors

- ▶ Manufacturing
- ▶ Retail
- ▶ Automotive
- ▶ Professional services
- ▶ Non-life insurance
- ▶ Tourism and leisure
- ▶ Agribusiness
- ▶ Food industry

Qualifications & Affiliations

- ▶ Certified Public Accountant (Thailand)
- ▶ Bachelor of Art in Accounting and IT



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ISHAN SHAH

TAX AND LEGAL PARTNER, HEAD OF TRANSFER PRICING

- ▶ Ishan has more than 15 years of tax and corporate legal experience in India, Thailand and Myanmar. He moved to Thailand in 2016 and has been advising multinational companies on their tax structures and planning.
- ▶ He has assisted several companies securing business permits in Thailand (like Board of Investment license, foreign business license, treasury center license).
- ▶ Ishan has worked with several listed companies in Thailand in developing transfer pricing policy and plan their value chain.

Services

- ▶ Transfer pricing
- ▶ International tax
- ▶ Transaction tax and restructuring
- ▶ Corporate legal advisory
- ▶ Personal data protection compliance
- ▶ Tax planning
- ▶ Advanced pricing agreements

Specialist Sectors

- ▶ Information Technology
- ▶ IT enabled services
- ▶ Energy
- ▶ Transport & Logistics
- ▶ Automotive

Qualifications & Affiliations

- ▶ Bachelor's Degree in Commerce
- ▶ Advanced Diploma in International Tax - Principles of International Tax and Transfer Pricing
- ▶ Qualified Professional Competence Examination for Chartered Accountancy, India



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SNEHA CHAWLA

TAX AND LEGAL MANAGER

- ▶ Sneha Chawla has over 8 years of experience in providing tax and legal assistance to clients. Prior to joining BDO in Thailand, she worked for law firms and medical company in Thailand, where she honed her skills in advising clients on various tax and legal matters. Sneha has a deep understanding of laws and regulations as well as experience in handling complex legal matters.
- ▶ As a Tax and Legal Manager at BDO in Thailand, Sneha is responsible for leading the team that provides tax and legal services to clients. She ensures that the team delivers quality services and meets the clients' needs, while also maintaining the highest standards of professionalism and ethics. Sneha works closely with clients to provide advice on legal representation.

Services

- ▶ Foreign Direct Investment
- ▶ Acquiring of Commercial Licenses
- ▶ Inward Investment, Company Formation and Company Secretarial Work
- ▶ Contracts and Agreements
- ▶ Matters related to Personal Data Protection
- ▶ Matters related to Employment and Labour Law
- ▶ Private Client Services
- ▶ Translations
- ▶ Notarization

Specialist Sectors

- ▶ Manufacturing
- ▶ Medical
- ▶ Textile
- ▶ Services
- ▶ Trading
- ▶ Hospitality
- ▶ Food and Beverage

Qualifications & Affiliations

- ▶ Thailand lawyer license
- ▶ Notarial Services Attorney
- ▶ Public Company Limited Signatory Certifier
- ▶ Master Of Law - Thammasat University (LL.M)
- ▶ Bachelor Of Law - Assumption University (LL.B)

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